



Report

Health & Social Care Networking Event

Bringing together Cumbrian social enterprises in health & social care

Penrith Co-op 10am-2pm - Thursday 20th November 2007

Daniel Heery & Bill Knowles
 Cumbria Social Enterprise Partnership
 Friday, 19 December 2008

Programme

Time	Activity
10.00	Arrival / Coffee / Introductions
10.15	Objectives of the session
10.30	Current activities by social enterprises in the Health & Social Care Sector
11.00	Barriers & opportunities to development and expansion of the sector
11.30	The £100M Social Enterprise Investment Fund
11.45	Comfort Break / Coffee

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Attendance

Name	Organisation	E-mail
Nick Kennon	Harvest Housing	Nick.kennon@harvesthousing.org.uk
Patrick Everingham	Mind in West Cumbria	Eversps66@aol.com
Cilla Clarke	Eden Carers	cilla@edencarers.co.uk
Alison Creuse	Impact Housing	alisonc@impacthousing.org.uk
Dougie Pomfrit	Fit 4 Life	dougiepom@hotmail.com
Jozi Brown	Cumbria CVS	jozib@cumbriacvs.org.uk
Bill Knowles	SECOD	
Collette Eames	Alston Healthcare	Collette.Eames@cumbriaPCT.nhs.uk
Chris Buckingham	Alston Healthcare	Chris.buckingham@cmsl.org.uk

Apologies

Annie Mawson, Sunbeams Music Trust
 Ross Brown, Carlisle Leisure

Objectives of the session

1. Identify problems of how NHS services can dovetail into Social Enterprise structures
2. See if there is an emerging common theme for Health & Social Care and Social Enterprise engagement

Discussion

There was a discussion which focused on the following areas:

1. **Priority need for the sectors:**
 - a. Unified strategy – avoiding fragmentation
 - b. Greater clarity on PCT role & objectives
 - c. Better links between existing SEs. E.g. NHS with Eden Carers
 - d. Practical ways of linking ideas & development with NHS finances
 - e. Need to get PCT “buy-in” to services & products
2. **SE Sector role involvement - seen for Cumbria:**

Sector in Cumbria	For Life services
Mental Health	<input checked="" type="checkbox"/>
Learning disabilities	<input checked="" type="checkbox"/>
Community services	NO
Welfare benefits	<input checked="" type="checkbox"/>
Carers	<input checked="" type="checkbox"/>
Sexual health	NO
Youth health	<input checked="" type="checkbox"/>
Cardiac support	<input checked="" type="checkbox"/>
Health trainers	<input checked="" type="checkbox"/>
Disability – specialist provision	NO
Elderly	<input checked="" type="checkbox"/>
Lifestyle	<input checked="" type="checkbox"/>
Smoking	<input checked="" type="checkbox"/>
Nutrition - obesity	POSS
Mobility	POSS

3. Questions raised by the SEs present:

- a. Are there really opportunities – does the Cumbria PCT believe in SE?
- b. Barriers – how can we overcome them:
 - i. Procurement
 1. currently not working to the benefit of end users
 2. multiple providers = multiple end user contacts – caused by the present contract system. NHS need to change this.
 - ii. Engage
 - iii. Identify key contacts in NHS i.e. staff in NHS have no power to commit
Need individuals who have the “MAN”
 - i.e. the MEANS – to facilitate change & the “right” people/managers
 - the AUTHORITY – to commit expenditure e.g. pilot schemes
 - the NEED – of the PCT is focused through these individuals
 - iv. Lead contractors need identifying – possibly by sector/area?
 - v. Top slicing management charges & fees result in less being spent delivering the services at the “coal face”
 - vi. All need to share experiences of successful projects/role models
 - vii. Look for new opportunities
- c. NHS Short term thinking – commissioners not in post long enough to effect anything. They leave and another 6 months spent “familiarising” next person

4. Common standards – within SE sector

- Price = Service PLUS. Cheap price is not what SEs are about.
- Quality = sustainability. Would like to develop a Hallmark service with NHS Commissioners.
- Collaboration – is there but without teeth or funding available
- Contracts – should be evidenced based BUT NHS has all the evidence & very difficult to get hold of!
- Contracts – adaptability & flexibility needed – require variation clauses in contracts
- Risk – SEs are used to managing this
 - SEs can deliver Government agenda
 - SEs are core to Government strategy
 - SEs follow community need
- SEs provide:
 - Breadth
 - Holistic approach
 - Critical mass
 - Sustainability

5. Evaluation

100% of delegates agreed that the event aims were met
75% of delegates agreed the event met or exceeded my own expectations
75% of delegates agreed the event was pitched at the right level for me
75% of delegates agreed the presentations were clear and easy to understand
100% of delegates agreed the presenters responded well to questions
100% of delegates agreed the networking was useful
75% of delegates agreed the venue and refreshments were good

Most important learning point from the event

- The future is business
- How much work we need to do to promote what a SE actually is – will feedback to the Compact Group
- Commissioners need to understand how SE is good at delivering services

What could be improved about the event?

- Seemed rushed for time- could have discussed issues more
- More events – keep explaining about social entrepreneurs
- Would be good to have a larger event or for you to attend Cumbria Action for Health

CSEP Event Attendance Record



Date: 20/11/08.....

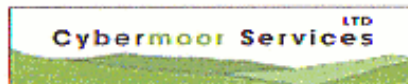
Event: Health and Social Care Cluster

Location: Penrith Co-op.....

Name:	Organisation:	Address:	Postcode:	CSEP Member (please tick)	Carbon footprint Info - how you travelled here (please tick)			
					Walk/cycle	Car	Rail	Bus
Michelle Mann	Harvest Housing	nide.kennedy@harvesthousing.org.uk A+S, WORKING TEN	CA14 4DW	✓				
Debra Goughan	Mind in W Cumbria	stanger House of work	CA13 9TS	eversgs66@aol.com	✓			
Collette Eames	Alton Health Social enterprise	Alton Hospital	CA11 6XR			✓		
Chris Burkington	AHC		CA10 0QA			✓		
Cilla Clark	EDGE CAREERS	GLOUCESTER YARD GREAT DOCKWAY PENRITH	CA11 7DG	zillie@edgcareers.co.uk	✓			
Alison Lewis	Impact Housing	47 Nelson Street Cumbria		alison@impacthousing.org.uk				
DOUGIE POMFRET	FIT 4 LIFE (CUMBRIA)	WELFARE HALL, MAIN RD, MARSPORT, CUMBRIA	CA15 8DD	dougiepom@hotmail.com	✓			
Josi Brown	Cumbria CVS (Achan Health)	6 Hobson Court	CA11 9GP	josi.b@cumbriavers.org.uk				

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